

Minutes EVAP Subgroup Targets kick-off meeting – 15 January 2021

From European Commission: Paulo Da Silva Lemos (DG ENV), Elisa Anderson Vazquez (DG ENER)

From Member States: Bram Soenen (Belgium), Milena Presutto (Italy), Hans-Paul Siderius (Netherlands), Paulo Zoio (Portugal), Paula Gomes (Portugal)

From Remans: Gerwald van der Gijp (Armor), Frans Hondmann (Armor), Mark Perry (Clover), Jürgen Conrad (Clover), Jan-Michael Sieg (KMP), Alfred Wirch (Peach)

From OEMs: Robert Squires (Brother), Phil Mack (Brother), Wamda Saeid-Elsirogi (Canon), Boris Manev (Epson), Sara Rodriguez Martinez (HP), Daniel Chappell (HP), Nuno Santos (HP), Maxime Furkel (Lexmark)

From EVAP Secretariat: Feriel Saouli, Laura Carre-Diaz

1. Welcome and introductions

- Sara Rodriguez-Martinez (HP, EVAP President) welcomed participants and invited them to introduce themselves.

2. Key considerations/concerns & existing data

a) HP input:

- Nuno Santos gave an overview of a currently available data-set on supplies and WEEE flows, with 2015 data from France, Germany and the UK.
- Bram Soenen (BE) asked if the presented 65% collection rates in those countries were only for OEMs, to which Nuno Santos (HP) replied it referred to both OEM and Remans collection schemes.

b) Remans input:

- Mark Perry (Clover) presented some of the barriers to the Remans industry and how they see the market (challenges and areas for improvement).

c) Brother input:

- Phil Mack highlighted some of the challenges and limitations in setting targets, based on the company's experience with their collection programmes.

d) Commission and Member State comments:

- Bram Soenen (BE) said he previously seen information about the 18-month average for supplies to return to the factory. He pointed out that collection by mail is very expensive and said HP had hinted at reusing only what was collected.
- Paulo Da Silva Lemos (DG ENV) said the Commission supports setting targets and asked if the idea presented by Brother of setting a 30% target for collection and 70% target for reuse of collected supplies, meant that 70% of those 30% collected products would be reused. He also asked if a timeline had been discussed for setting targets.
 - Phil Mack (Brother) replied the objective was to collect more and there should be a focus on removing barriers to collection. He added the timeline had not yet been discussed.
- Paulo Da Silva Lemos (DG ENV) asked why the target for collection was so low (30%).
 - Phil Mack (Brother) said the data presented by HP represented only three countries and that looking at pan-European figures would most likely show an even lower percentage, where it would be difficult to achieve 20-30% collection rates.
 - Nuno Santos (HP) added that the presentation today was more to show the logic and magnitude of flows, not so much about actual figures. Targets will come later on, after discussions on the mechanics of how those targets will be collected.

- Paulo Da Silva Lemos (DG ENV) suggested a 2-step approach: 30% for 2020s and then in the 2030s higher targets to show some ambition.
- Hans-Paul Siderius (NL) said he agreed with Mr. Soenen and highlighted that the key item moving forward is to discuss what metrics will be used and then the indicative range of targets. The scope will be defined by the VA. It will be up to OEMs-Remans to discuss among them about how they will collect and how to make improvements/structural changes in the business to increase collection and reuse.
 - Daniel Chappell (HP) said he agreed that some details are for OEMs-Remans to work out together, but by having the Commission and Member States as part of the discussions, they would be able to better understand all the complexities and negotiations leading up to the proposal that will be made at the end of the process.
- Milena Presutto (IT) said the key thing is to set indicative targets on remanufacturing (not for collection). The way OEMs-Remans will be collecting cartridges is up to them. Member States will need a target to support the VA. She mentioned OEMs-Remans need to change their business model to either reduce the amount of cartridges that go outside Europe or to increase the amount of remanufacturing.
 - Nuno Santos (HP) said he agreed with the comments from Member States, but added that there are limits to the commitments that can be taken on, as part of the decisions/what impacts the ability to collect and remanufacture is outside the scope of OEMs-Remans abilities. They cannot control how certain flows happen and are also limited by logistics constraints/technical limitations.
- Bram Soenen (BE) added he agreed with Mr. Siderius and Ms. Presutto that the objective is to increase reuse. He said he would try to share some data from his discussions with collectors and remanufacturers on what they see coming in as remanufactured cartridges. He pointed out that some of the collection is also done by third parties who are not involved in the VA, so a challenge for OEMs will be to include some of those remanufacturers and their collection partners so they report their remanufacturing data.

3. Target objectives – Draft for discussion (not covered for lack of time)

- Agenda item not covered for lack of time.

4. Align on path forward & meeting timeline

- Participants reviewed the suggested meeting timeline and Bram Soenen (BE), Hans-Paul Siderius (NL) and Milena Presutto (IT) tentatively agreed to have 1-hour long meetings and work by e-mail in between.
- Agreement for the EVAP Secretariat to send out meeting requests to participants.

Next call:

- 22 January, 2:00-3:00pm OEM-Remans call.
- 22 January, 3:00-4:00pm, 2nd meeting of the Subgroup on Targets.

ACTIONS

- **EVAP Secretariat to send out meeting requests. *DONE***
- **Mr. Soenen to see if he can share any data on remanufactured cartridges.**