

Brussels 1 February 2017

Paul Hodson
Head of Unit
DG ENER - C.3.
European Commission
Rue De Mot 24
1040 Brussels

Ref: Withdrawal of Ricoh and Panasonic from Imaging Equipment Voluntary Agreement and updated market share

Dear Mr Hodson,

We are writing to inform you that **Ricoh** has notified us that they would be leaving the Voluntary Agreement as of 1 January 2017. They will submit, nonetheless, their sales data for the compliance report covering the period from 1 January 2016 to 31 December 2016.

Although they will continue the production of all models covered by the Voluntary Agreement, it is our understanding that they will not commit anymore to the Voluntary Agreement for all the devices they will sell from 2017 onwards.

As for **Panasonic**, they will discontinue the production of all models covered by the Voluntary Agreement as of 31 March 2017. They have therefore informed us that they will also withdraw from the Voluntary Agreement.

They will be submitting data for the compliance report covering the period from 1 January 2016 to 31 December 2016 and for the sales in 2017 in due time.

As far as market share is concerned, the signatories to the Voluntary Agreement will account for **96% of market share**¹ upon the withdrawal of both companies, which is still above the 80% requirement of the Voluntary Agreement.

We will inform the Steering Committee in a couple of days.

Yours sincerely,



Sara Rodriguez Martinez
EuroVApriint President

Cc:
Robert Nuij & George Paunsecu, DG ENER

¹ **Source: IDC 2016 actual shipments (YTD) - only EU 15 Major Countries:** Austria, Belgium, Denmark, Finland, France, Germany, Greece, UK, Ireland, Italy, Netherlands, Poland, Portugal, Spain, Sweden