Client-in-Confidence



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Business Unit: Integrity

Report Title: Imaging Equipment Voluntary Agreement

Report of the Independent Inspector

- Fourth Compliance Period

(1 January – 31 December 2013)

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Executive Summary – Period 4

The Imaging Equipment industry has undertaken to meet certain environmental criteria as a self-regulating Voluntary Agreement (VA) within the context of the Ecodesign Directive 2009/125/EC. The terms of voluntary agreements set up under this directive require the appointment of an Independent Inspector to oversee and report on compliance; ERA was appointed to this role in July 2011.

This document covers the Fourth Period of reporting against the requirements of the VA on Imaging Equipment; this is currently at Version 4 (3 December 2012). A revision to this has been agreed within the group of signatories, however has yet to be formally approved by the EC and promulgated for use.

All VA signatories (VAS) submitted the required data by the stipulated submission deadline.

Since the previous report covering Period 3 (1 January – 31 December 2012);

- The number of VAS's reporting attaining the target compliance figure of 90% (as specified in the VA in Section 4 Para 4.1(a) for Energy Star v1.1 & duplex settings compliance) remains at 15;
- Company 16 is underachieving by ≤5% (Scenario A), and was previously reported as underachieving by ≤5% (Scenario A) in the previous annual report (Period 3). The Steering Committee is therefore required by the VA to start discussions with Company 16 regarding remedial actions immediately, which has now commenced.

Overall Product Compliance has improved slightly, from 97.37% in the period 2012 to 97.63% for the period 2013.



Contents

			Page No
1.	Intr	oduction	6
	1.1	Context	6
	1.2	Scope and requirements	6
	1.3	Enquiries	7
2.	Rep	orting requirements and timing	8
	2.1	Methodology	8
	2.2	Reporting requirements	9
		2.2.1 Period 1 Report (1 January to 30 June 2011)	9
		2.2.2 Period 2 Report (1 October 2011 to 31 March 2012)	9
		2.2.3 Period 3 Report (31 January to 31 December 2013)	9
		2.2.4 Period 4 Report – Timescales	9
3.	Resi	ults – Annex C Compliance reports	10
	3.1	Reporting Metrics	10
	3.2	Summary	11
	3.3	VA Compliance Details	12
	3.4	Use of Exceptions	14
4.	Audi	it/Product Testing	15
5.	Man	agement	15
	5.1	Independence	15
	5.2	Quality Statement	15
App	endix .	A - Timescales	16
App	endix	B - List of Signatories to the Imaging Equipment VA	17

ERA Technology Report 2014-0213

Client-in-Confidence



List of Tables

	Page No.
Table 1 : Summary of compliance findings by period	11
Table 2 : VAS Sec 4.1.(a) Compliance Rate comparison by Period	11
Table 3 : VAS Compliance Rates	12
Table 4 : VAS Compliance Rate Change	13
Table 5 : VAS Indicative 4.1 (a) Compliance Rates	13
Table 6 : Exceptions against Annex C, Section 3	14



1. Introduction

1.1 Context

The Imaging Equipment Industry has undertaken to meet certain environmental criteria as a self-regulating voluntary agreement (VA) within the context of the Ecodesign Directive 2009/125/EC. The terms of voluntary agreements set up under this directive require the appointment of an Independent Inspector to oversee and report on compliance, and ERA was appointed to this role for the imaging industry in July 2011.

The remit and extent of the Imaging Inspector's role is laid down by the Steering Committee to EuroVAPrint, to whom ERA are contracted.

The First Report, the Initial VA Baseline Report, covering the first reporting period (1 January – 30 June 2011), was presented by ERA to the Steering Committee at a meeting held in Brussels on 7 December 2011.

The Second Report, the Compliance Target Demonstration Report, covering the second reporting period (1 October 2011 – 30 March 2012) was presented to the Steering Committee at a meeting held in Brussels on 4 December 2012.

The Third Report, the First Annual Report, covered the third reporting period (1 January to 31 December 2012), was presented to the Steering Committee at a meeting held in Brussels on 10 June 2013. This was the first report covering a full calendar year when all the compliance requirements are in force.

This, the Fourth Report, and the Second Annual Report, covers the fourth reporting period for the calendar year 2013, and will be presented to the Steering Committee at a meeting to be held in Brussels on a date yet to be decided.

1.2 Scope and requirements

The scope and requirements of the Voluntary Agreement on Imaging Equipment (VA) are laid out in a formal document, currently Version 4 of 3 December 2012, which defines:

- the scope in terms of what imaging products are covered;
- the requirements with which the manufacturers the Voluntary Agreement Signatories (VAS's) have agreed to comply;
- the extent of the role of the Independent Inspector.

It should be noted that in accordance with Section 6.2 of the VA:

"The 'Annual Progress Report' will be prepared by the Independent Inspector and will only show anonymous results. Signatories will not be named although individual achievements shall be disclosed, referenced as Company A, Company B, etc)".

ERA Technology Report 2014-0213





Hence, all the results are presented anonymously so that they cannot be correlated with any particular VA signatory.

Furthermore, in accordance with Section 10.3 of the VA, :

"In case an organization as listed in section 7.2 wants to verify the compliance of a product that falls under the Voluntary Agreement, the request has to be addressed to the Independent Inspector and the Signatory. Only the Independent Inspector shall provide the organization with the compliance status of a model (yes/no) on a confidential basis within 2 weeks. Within 4 weeks of receiving the compliance status, the organization shall be required to inform both the Independent Inspector and the Signatory of the results of the verification.

The Independent Inspector shall only respond to requests for specific models and is not allowed to disclose lists on the compliance status of a Signatory's product portfolio."

Hence the identities of models are not revealed in this report.

It should be noted that the VA is currently being revised; the release date is not known at the time of writing this report.

1.3 Enquiries

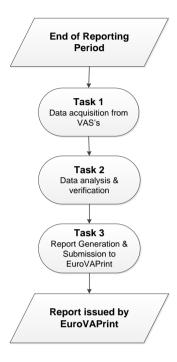
Should you have any queries or comments about this report please email andy.skarstein@era.co.uk and copy EuroVAPrint (secretariat@eurovaprint.eu).



2. Reporting requirements and timing

2.1 Methodology

The process flow diagram is shown below.



Task 1: Data Acquisition

The data is requested from the VAS's within 2 weeks, and received within 12 weeks, of the end of the reporting period. On receipt, responses are anonymised with each company being allocated a random number; hence the company number allocated will vary for each reporting period.

Task 2: Data Analysis & Verification

The received data is subject to a limited verification process, a check for inconsistencies, missing entries or signatures etc.

Task 3: Report Generation & Submission

The report is generated as per the requirements of the VA and submitted to the Steering Committee via EuroVAPrint within 4 months of the end of the reporting period.

Task : Audit/Testing

Section 6, Para 6.3 considers the option of independent audit; the decision to conduct such an audit is for the Steering Committee. ERA has not been instructed to carry out an audit to date, but has provided a proposal and methodology for doing so in this event.



2.2 Reporting requirements

2.2.1 Period 1 Report (1 January to 30 June 2011)

For the Period 1 report, the VAS's were required to report on a subset of the elements of Annex C of the Voluntary Agreement as below :

Section 1 : General Information

Section 2 : Compliance to VA Section 4.1 Commitments (Design Requirements)

Section 5 : Signature (of a responsible officer of the company).

2.2.2 Period 2 Report (1 October 2011 to 31 March 2012)

In addition to the above, the Period 2 report and subsequent annual reports have the following elements :

Section 3 : Manufacturer's declarations

(compliance with VA Sections 4 & 5)

Section 4 : List of products excepted from the requirements of VA Section 3.

Note: This additional information was not required to be reported for 2011/Q4, but was for

2012/Q1.

2.2.3 Period 3 Report (31 January to 31 December 2013)

The first report covering a complete calendar year.

2.2.4 Period 4 Report – Timescales

The timing of the key activities as specified in the VA is shown below for the Period 4 reporting period:

Period 4 Report — Second Annual Report				
1 January – 31 December 2013	Placed on the Market reporting period			
14 January 2014	Data requested from VAS's			
31 March 2014	Last VAS data received			
12 April 2014	Period 3 draft report to EuroVAPrint			
30 April 2014	Final Period 4 report to be delivered to EuroVAPrint.			
TBA (2014)	Steering Committee meeting, Brussels			

The timing of other activities is shown in Appendix A.



3. Results – Annex C Compliance reports

3.1 Reporting Metrics

The following metrics are used in analysing the reported results for Section 2 of the VA:

Metric	Definition	Comment
Overall product compliance	The total number of compliant products declared by all VAS / total number of products declared by all VAS. Number of compliant products declared by all VAS Number of products declared by all VAS	The overall product compliance does not equal the mean of the individual VAS product compliance values given for each company as the market share for each VAS
VAS compliance rate (CR _{VAS})	The number of compliant products declared by a single VAS / total number of products declared by that VAS (as per VA, Annex B). Number of compliant products declared by a single VAS Number of products declared by that VAS	differs.
Mean VAS compliance rate	The mean of all the VAS compliance rate values. $\frac{CR_{VAS1} + CR_{VAS2} + CR_{VAS3} + \cdots + CR_{VASn}}{n}$ where n = the number of VAS.	A measure of corporate compliance. A better measure of the impact in terms of compliant products is the Overall product compliance.
4.1a compliance	VAS meets the requirement that 90% of their products within scope comply with Section 4.1a of the VA.	This requires meeting Energy Star v1.1 and providing duplex settings. This applies to products placed on the market from 1 January 2012.
Section 9 Non- Compliance	VAS fails to meet the requirement that 90% of their products within scope comply with Section 4.1a of the VA i.e. 90% of PoM* - 5% = 85.5% of PoM.	Methodology used for Period 1, 2 and 3 reports.
	VAS fails to meet the requirement that 90% of their products within scope comply with Section 4.1a of the VA i.e. Total PoM - 5% = 85% of PoM.	Methodology used for Period 4 report.

Note: Having been made aware of potential ambiguity in the interpretation of Section 9 'Non-Compliance', the methodology has now been clarified for Report 4 in accordance with the interpretation of the Steering Committee.

^{*} PoM = "products placed on the market in the EU.



3.2 Summary

The table below shows the aggregated response to the Annex C compliance requirements. This comprises the extent of data that the Independent Inspector is permitted to publish under the terms of the present VA (version 4):

Annex		Compliance Rate (%)			
C Section	Requirement	Period 1	Period 2	Period 3	Period 4
1	Provision of General Information	100	100	100	100
2	a. Mean VAS compliance rate b. Overall product compliance	88.83 93.92	94.46 96.66	95.83 97.37	96.30 97.63
3	Manufacturer's Declaration VA Section 4 Commitments: Pt 1 Design requirements Section 5 Commitments: Pt 2 Information requirements.	not required	100	100	100
4	Excepted Products (claimed)	not required	0.14	0.16	0.33
5	Provision of Authorised Signature	100	100	100	100

Table 1 : Summary of compliance findings by period

We note that the compliance rate has increased since reporting commenced; in order to demonstrate this continuing improvement, it has been decided to show the Compliance Rate % to two decimal places for Section 2 (Compliance with Section 4.1 of the VA) above :

VAS Sec 4.1(a) Compliance Rate									
Ctatus	Period 1		Period 2		Period 3		Period 4		
Status	1 Jan - 30	lan - 30 Jun 2011		1 Oct 2011 - 31 Mar 2012		1 Jan - 31 Dec 2012		1 Jan - 31 Dec 2013	
VAS Compliant	8	47%	15	88%	15	94%	15	94%	
VAS Non-compliant (≤ 5%)	4	24%	1	6%	1	6%	1	6%	
VAS Non-compliant (>5%)	5	29%	1	6%	0	0	0	0	

Table 2: VAS Sec 4.1.(a) Compliance Rate comparison by Period



For further breakdown of the exceptions figures, see Section 3.4 below. It should be noted that the figures used in the tables below are for the year 2013.

3.3 VA Compliance Details

See Section 3.1 above for an explanation of the compliance measures used in this section. Table presents each VAS's compliance rate based on Annex C, Section 2 declarations. Company numbers are allocated randomly. Compliance rates are presented to two decimal points for the reason given in Para 3.2 above.

Data Supplied for Period 4 Report

(12 April 2014)		
(Ordered by compliance rate)		
Company	% compliant	
2	100.00	
7	100.00	
9	100.00	
13	99.98	
10	99.27	
4	99.20	
1	98.80	
11	98.37	
6	97.12	
15	96.64	
5	95.75	
12	94.30	
14	93.60	
3	91.97	
8	90.80	
16	85.06	
Mean VAS Compliance Rate	96.30	
Overall Product Compliance	97.63	

Table 3: VAS Compliance Rates

(ordered by company compliance rate achieved)

Key VAS Compliant (≥ 90%) VAS Non-compliant (≤5%) VAS Non-compliant (>5%)



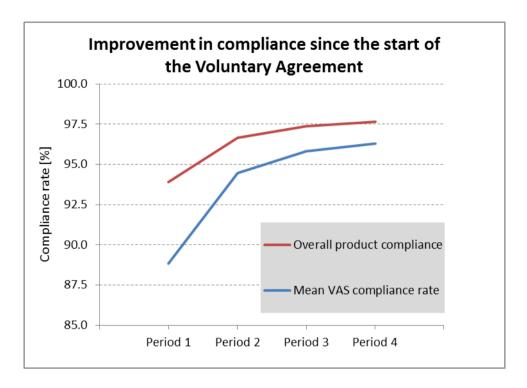


Table 4: VAS Compliance Rate Change

Table 4 above shows the improvements made in overall compliance with the provisions of the VA since it came into force in 2011.

In Table 5 the levels are indicated by a separate colour bands; no VAS breaches the lower rate, one is between this and the required 90%.

VAS Sec 4.1a Compliance Rate			
VAS Compliant	15	94%	
VAS Non-compliant (≤5%)	1	6%	
VAS Non-compliant (>5%)			

Table 5: VAS <u>Indicative</u> 4.1 (a) Compliance Rates

(if measured against Section 4.1a)

Part 9 of the VA defines actions to be taken in the event of non-compliance, this depends on whether the compliance rate is within 5% of the target, i.e. 85% of PoM, or exceeds this figure.

Scenario A: An underachievement of ≤5% means the VAS has 6 months to achieve the target, and present a new report. The VAS status may be changed to 'Defaulting Signatory' by the Steering Committee.

Scenario B : An underachievement of >5% will trigger a discussion with the Steering Committee to develop a suitable way forward. The VAS status will be changed to 'Defaulting Signatory' by the Steering Committee.



Company 16 non-compliance - Required actions by Steering Committee

Company 16 is underachieving by \leq 5% (Scenario A), and was previously reported as underachieving in the same band in the previous annual report (Period 3). The VA sets out the actions required for this Scenario:

Scenario A: The Signatory will have a grace period of 6 months to achieve the target and present an updated semester progress report. During those 6 months, the Signatory will not be required to achieve any new target set out in a revision of the Voluntary Agreement. If the Signatory fails to achieve the target, the Steering Committee shall start discussions with the Signatory in order to develop a suitable way forward. The Steering Committee may decide to change the Signatory's status from Signatory to Defaulting Signatory. Until the Defaulting Signatory fulfils the target, no new targets will apply.

The Steering Committee is required by the VA to start discussions with Company 16 regarding remedial actions immediately. At the request of EuroVAPrint, ERA contacted Company 16 on 28 April 2014, and are in discussion with them regarding a resolution of their non-compliant status.

3.4 Use of Exceptions

The VA Annex C, Section 3 allows a VAS to claim an exception from reporting against Sections 4.2, 4.3, 5.1 and 5.2 for low volume models; the *de minimis* figure for this is less than 5,000 units per year.

There is no *de minimis* figure for Section 4.1, Energy Star v1.1, meaning the compliance status of ALL models has to be declared.

Table 6 shows the exceptions claimed by the VAS's for sales under 5,000/year, this indicates that most models are compliant, even though they are below the *de minimis* figure.

Criteria	Models	Units
Total PoM	1,805	22,914,017
Claimed Exceptions	53	76,418
Claimed Exceptions	2.94%	0.33%
Potential Exceptions (<5k PoM)	1,157	1,102,817
Foteritial Exceptions (<5k Folvi)	64.10%	4.81%

Table 6 : Exceptions against Annex C, Section 3
'Manufacturers Declarations'

For comparison, additional rows showing "Potential Exceptions" have been added to the table above which shows the permissible exceptions had all VAS's claimed for low volume sales (ie) model sales of < 5,000 per year placed on the market (PoM).

Again, of the 16 VAS's, 6 have made use of this facility and claimed exceptions against low volume sales, but the vast majority of models on the market are compliant.



4. Audit/Product Testing

Assessment of the data being reported versus the actual performance of products placed on the market is the key validation element of inspection. ERA have been in discussion with the Steering Committee since the beginning of our involvement with the VA and has previously made proposals regarding approaches to reviewing technical documentation and sample product testing. To date the Steering Committee has not instructed ERA to carry out any actions in this area, but has incorporated the auditing requirement as a part of the next revision of the VA which has been agreed with the signatories, but not yet promulgated.

5. Management

5.1 Independence

ERA Technology Ltd confirms that it is entirely independent of all signatories of the VA. As an internationally respected engineering consultancy which has operated since the 1920s, the ethos of ERA is impartiality and objectivity. Any connection that may otherwise exist between ERA and a VAS is purely commercial and on a specific job-by-job basis.

ERA is contracted to EuroVAPrint as "Independent Inspector" and its role is defined and limited by the terms of the Imaging Voluntary Agreement, currently version 4.

5.2 Quality Statement

ERA Technology Ltd operates a Quality Management System complying with BS EN ISO 9001:2008 (Registration Nr FM 572824). Our Quality Management System is defined in general terms by a Quality Manual and in detail by a series of Quality Procedures. These documents, and other relevant material, are provided to all staff via our Intranet. This Quality Management System is implemented so as to meet the specific contractual and technical requirements of each individual project.



Appendix A - Timescales

The timing of key activities to date are shown in the tables below:

Period 1 — Initial VA Baseline Report				
1 January – 30 June 2011	Placed on the Market reporting period			
29 November 2011	Data request sent out to 17 VAS's			
7 December 2011	Steering Committee Meeting, Brussels			
21 December 2011	Final Data received			
23 December 2011	Report Submission (draft version)			
4 January 2012	Report submission (Approved version)			
Period 2 – C	ompliance Target Demonstration Report			
1 October 2011 – 30 March 2012	Placed on the Market reporting period			
14 April 2012	Data requested from VAS's			
27 June 2012	Last VAS data received			
2 July 2012	Period 2 Draft report to EuroVAPrint			
2 July 2012	Steering Committee meeting, Brussels			
	Report submission (Approved version)			
by 14 August 2012	Revised deadline agreed with EuroVAPrint			
	Actually delivered 8 August			
4 September	Reissued report following further comments			
Period 3 Report – First Annual Report				
1 January – 31 December 2012	Placed on the Market reporting period			
14 January 2013	Data requested from VAS's			
31 March 2013	Last VAS data received			
12 April 2013	Period 3 draft report to EuroVAPrint			
30 April 2013	Final Period 3 report to be delivered to EuroVAPrint.			
10 June 2013	Steering Committee meeting, Brussels			
Pe	riod 4 – Second Annual Report			
(See Para 2.2	2.3 above in the main body of this document)			
Period "Y" - Subsequent annual reports				
1 January – 31 December 20xx	Placed on the Market reporting period			
14 January 20xx	Data requests to VAS's			
31 March 20xx	Data receipt from VAS's (final date)			
12 April 20xx	Period "Y" report to EuroVAPrint			
30 April 20xx	Final Period "Y" report to be delivered to EuroVAPrint.			
TBA (20xx)	Steering Committee meeting, Brussels			



Appendix B - List of Signatories to the Imaging Equipment VA

Following the withdrawal of Kodak from membership of EuroVAPrint in 2012, there are now currently 16 signatories to the Imaging Equipment Voluntary Agreement:

Brother

Canon

Dell

Epson

HP

Konica Minolta

Kyocera Document Solutions Europe BV

Lexmark

Muratec

OKI Data

Panasonic

Ricoh

Samsung

Sharp

Toshiba

Xerox